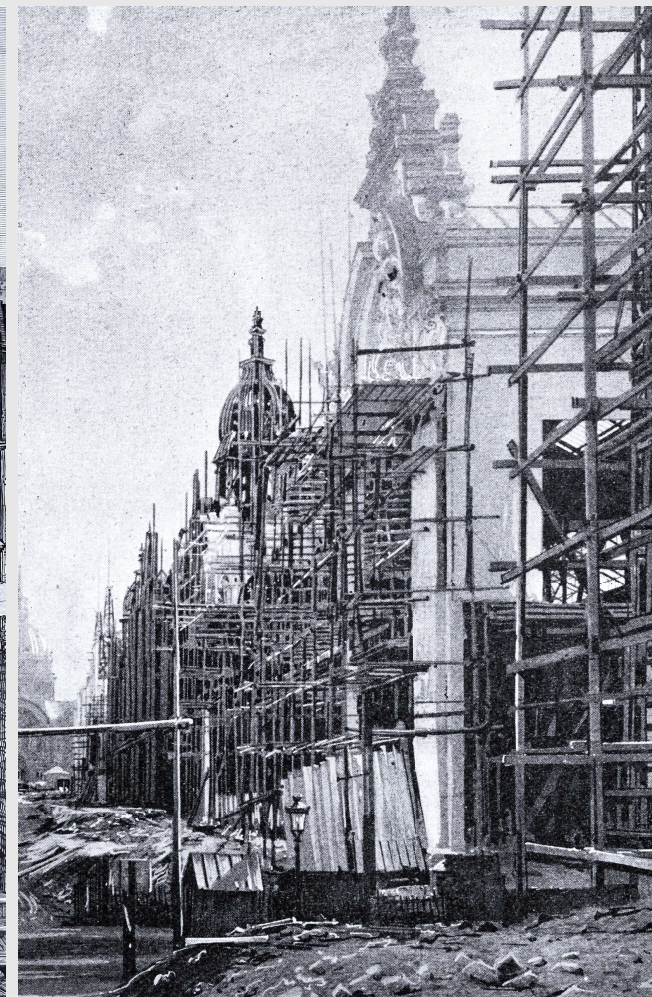
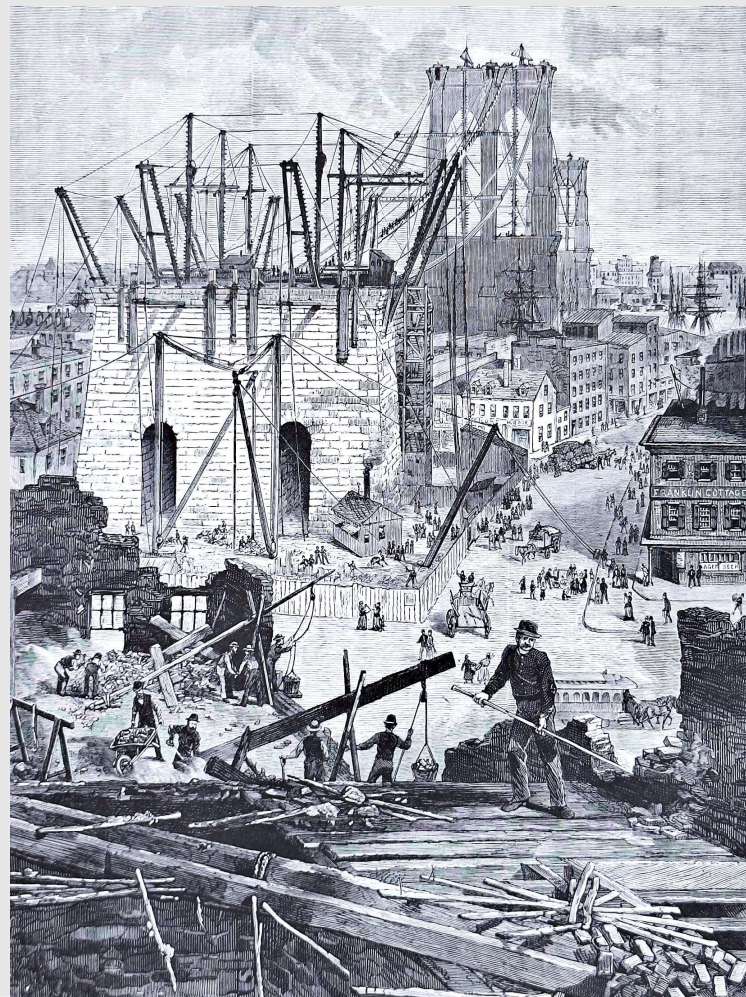
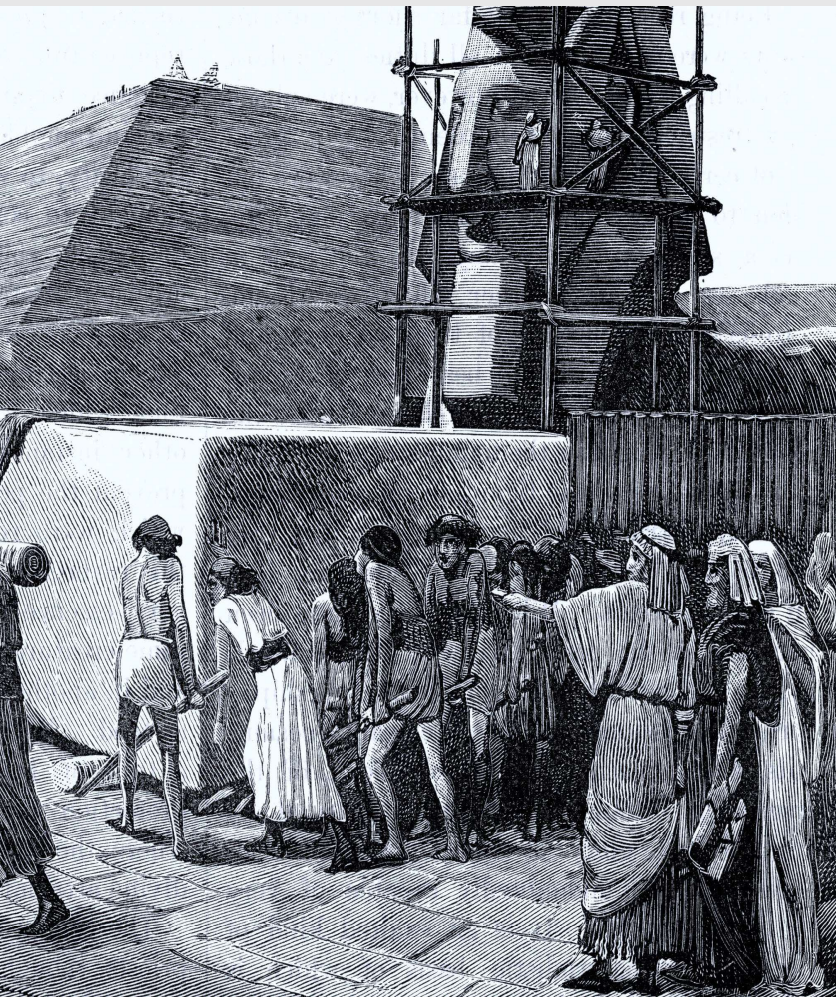


**THOMAS SCHÜLLER**

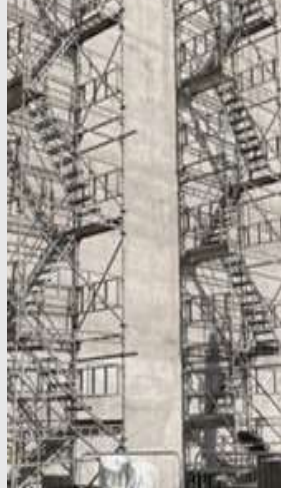
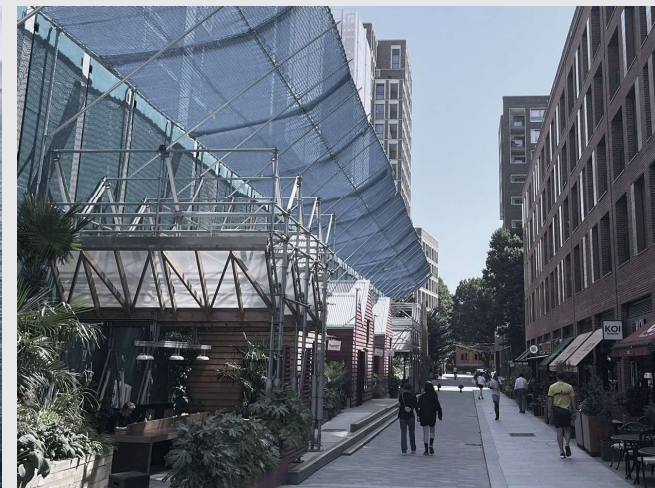
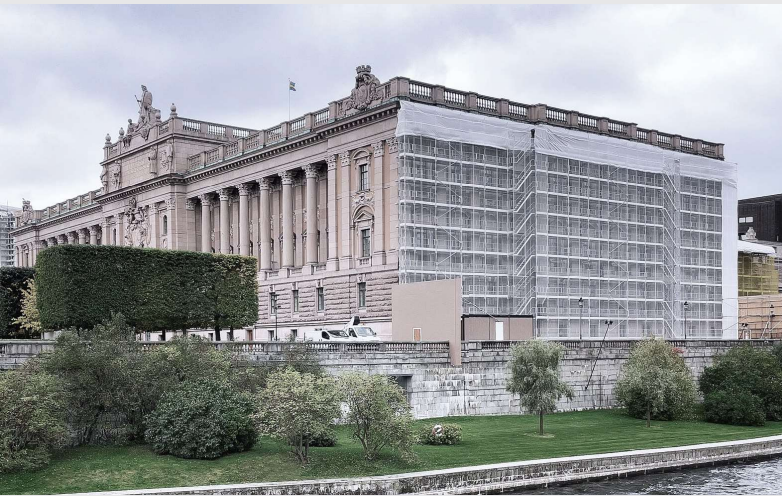
CHIEF COMMERCIAL OFFICER



# ALREADY THE ANCIENT GREEKS...

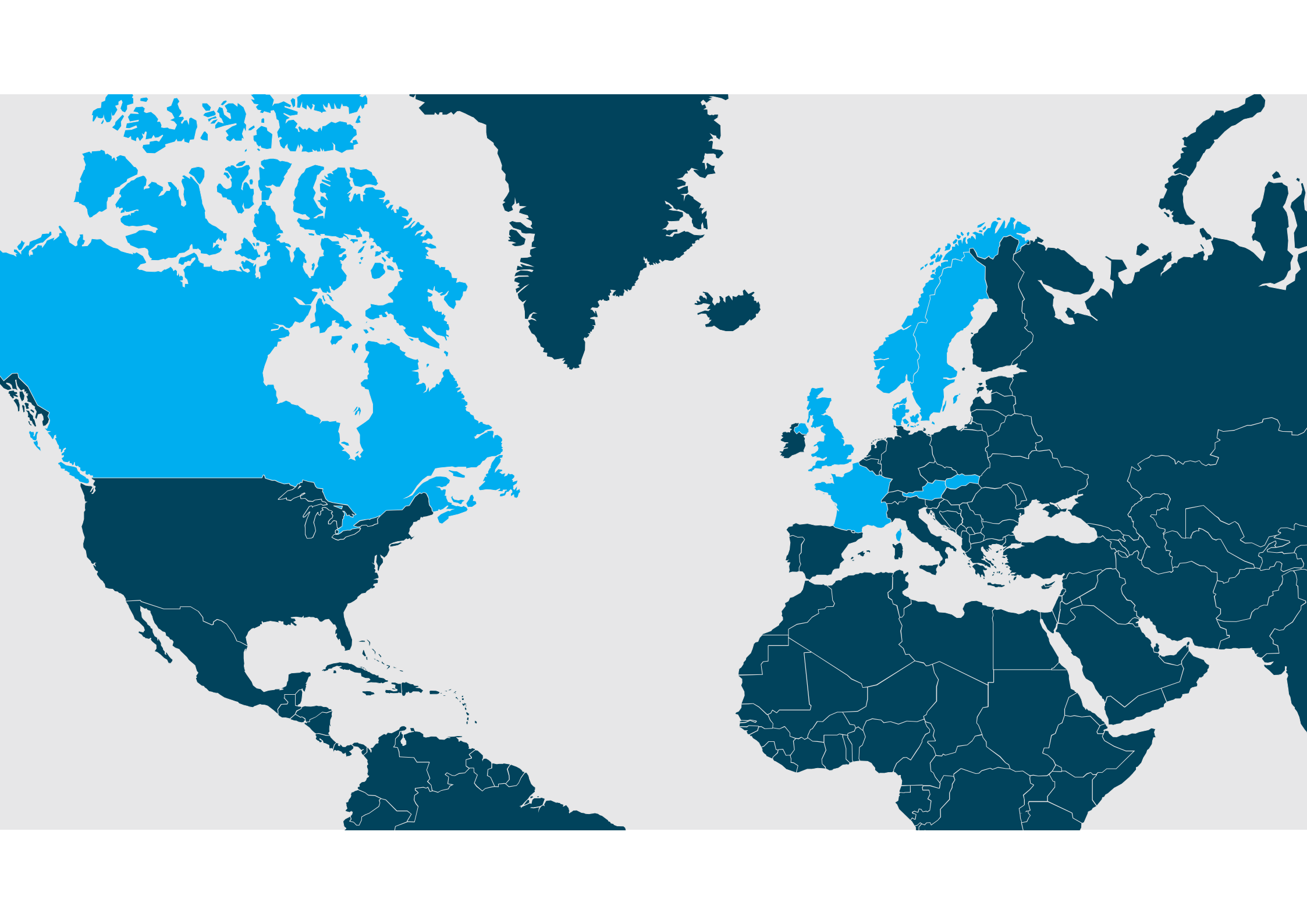


# ... NOW STATE-OF-THE-ART SAFE ACCESS

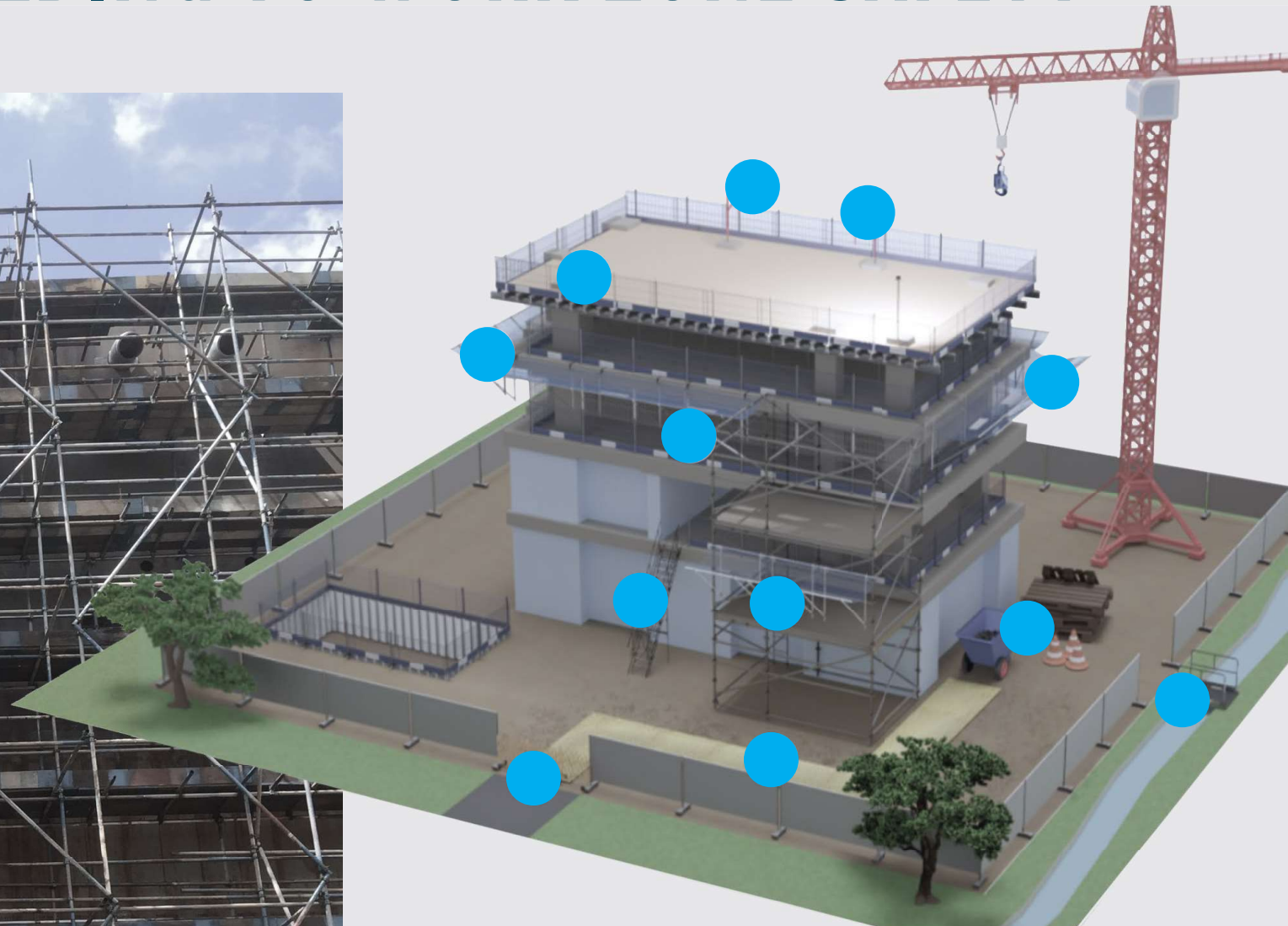




Sibbhult



# FROM SCAFFOLDING TO WORK ZONE SAFETY



## ... AND PUBLIC BRIDGES AND STAIRS



**UNFORTUNATELY, NOT ALWAYS SAFE**





## **OUR VISION**

*“To create safe conditions  
for everyone working in  
challenging environments”*

# WHAT MAKES HAKI SAFETY STAND OUT?

WE NEVER COMPROMISE ON SAFETY

- Premium products and services
- Value-based pricing
- Helping our customers win deals
- Superior digital tools

Guaranteed technical support – our key USP

## PREMIUM PRODUCTS AND SERVICES

### SKYSCRAPER, SLOVAKIA

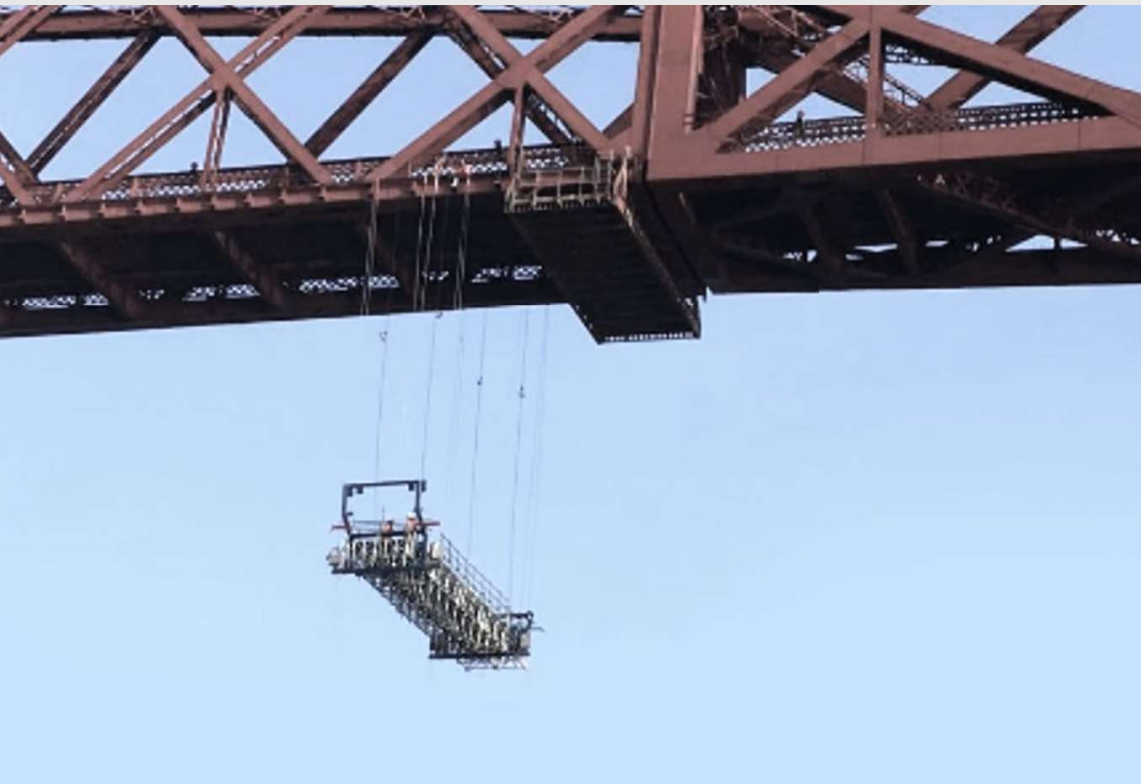
- Eurovea Tower - 168 meters
- Faster installation



## VALUE-BASED PRICING

### FORTH BRIDGE, SCOTLAND

- Repair of steelwork at high altitude
- Cost savings & aesthetic



**WIN DEALS FOR CUSTOMERS**

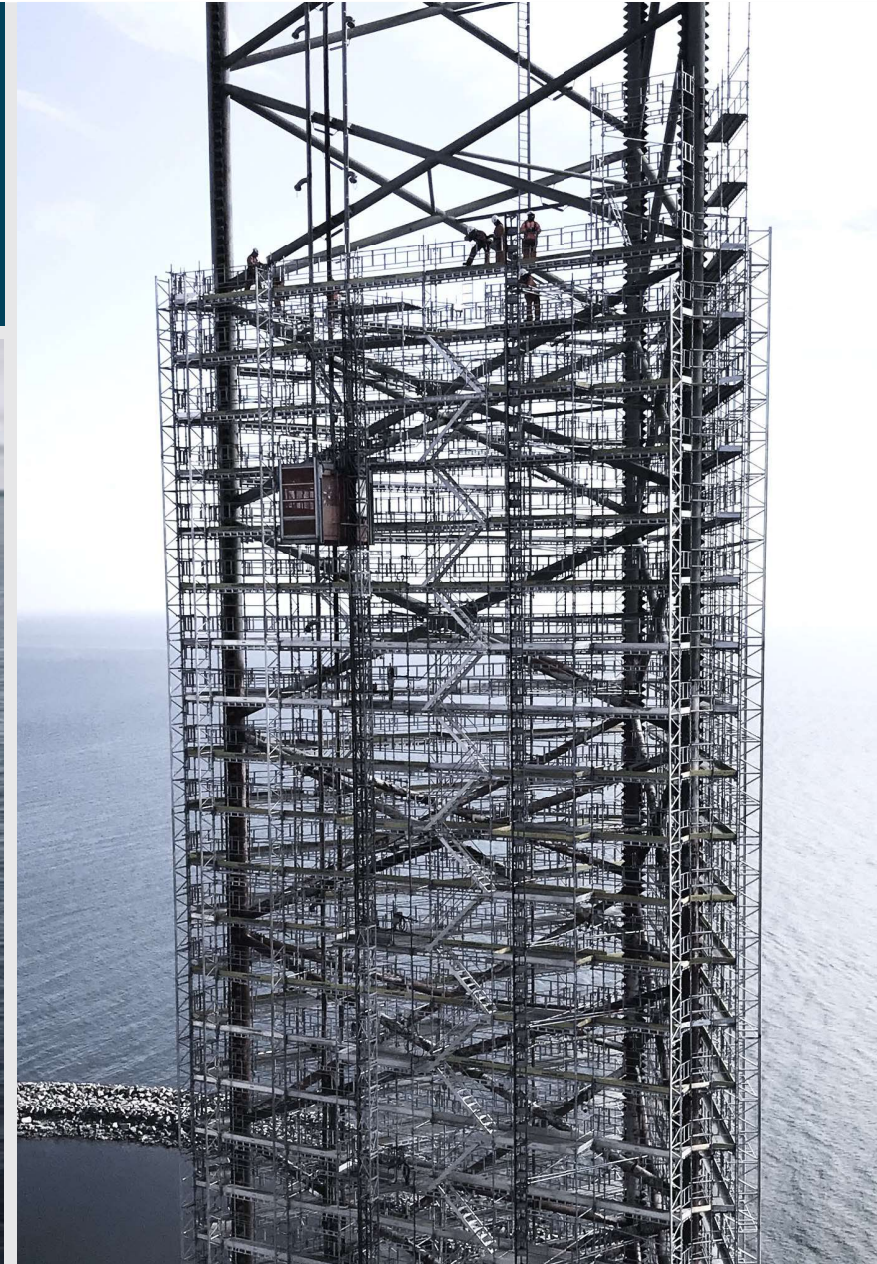
## **STORKYRKAN, SWEDEN**

- Logistic excellence
- HAKI/Trimble 3D scanning





**PREMIUM PRODUCTS AND SERVICES**  
**TRANSITION TO RENEWABLE ENERGY**



## NEW SALES CHANNEL

### E-COMMERCE

- Launched in Scan 2023
- To be launched in UK 2H 2024 ...  
... and more to come



# FROM SCAFFOLDING TO WORK ZONE SAFETY

COMMITTED TO LEAD IN SUSTAINABILITY AND DIGITALISATION

